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12	CHAIRPERSON JAMES:
13	understand our next three presenters are not here and
14	Mr. O'Brien came a little late and missed it, so our
15	final speaker tonight will be Mr. William O'Brien.
16	MR. O'BRIEN: Happy St. Patrick's Day to
17	everyone.
18	CHAIRPERSON JAMES: Thank you.
19	MR. O'BRIEN: I'm a Lottery agent for the
20	Commonwealth of Massachusetts, I've been an agent for
21	19 years. I'm in a suburb of Boston, Foxboro, it's a
22	small town, it's home of the New England Patriots but
23	it's a small town. When I was originally asked to
24	speak today, and now that I'm here I'm hearing about

- 1 the casino, I thought it was just about the
- 2 Massachusetts State Lottery, I didn't realize it, so
- 3 I'm going to change my original speech.
- As I said, I've been here for 19 years and
- 5 I've seen it grow from a small portion of my business
- 6 to a large portion. The Massachusetts State Lottery,
- 7 it seems to me, a private sole-proprietor businessman,
- 8 is very well run, a lot of support. In our store, it's
- 9 a small store but we have Keno, we have posted signs
- 10 for anyone who has any gambling problems to call a 1-
- 11 800 number if there is any compulsion, or any problems,
- 12 which I think is good. It's posted throughout the
- 13 store, the Lottery supports that, makes sure that that
- 14 is posted throughout the store. As I said, over the
- 15 years it has grown to be a bigger portion of my
- 16 business.
- 17 Also, I was a former chairman of the
- 18 finance committee in my town, from 1990 to 1993, and
- 19 you see such a, what percentage of the money goes to
- 20 cities and towns to support the schools or the fire
- 21 department or the police department or public works, et
- 22 cetera. Without that money, I can't image what the
- 23 Commonwealth would do, it would be a large tax
- 24 increase. We have now a five percent, it would

- 1 probably be seven percent without the Lottery. Over
- 2 the years it has grown a little bit each year, so the
- 3 towns have been able to count on a growth going back to
- 4 the local towns to support these programs.
- 5 As far as sitting here and listening to
- 6 talk about a casino I can't imagine what it would do to
- 7 the State Lottery. To me, it would devastate it, there
- 8 are only so many dollars, I think, that could be spent
- 9 for gambling. And at least now -- per capita we have
- 10 the highest percentage per capita for any lottery in
- 11 the United States and I think it is due to the fact
- 12 that it is so well run.
- 13 As a Lottery agent, I'm on the side
- 14 complaining that there is not enough Lottery
- 15 advertising, at least in Massachusetts, on the Lottery,
- 16 I think their advertising budget is very low, and
- 17 again, resulting in a bigger return to the cities and
- 18 towns in the commonwealth.
- I mean, I think it's good that you're going
- 20 around, I imagine, throughout the country, getting
- 21 opinions from other people throughout the country. But
- 22 I think in this state it has worked well, people enjoy
- 23 gambling, people feel it's fun, it's relaxation and I
- 24 think it's just a way of life, it's a freedom that we

- 1 have in this country that anyone, no matter what, if
- 2 they have a dollar they have a chance to become a
- 3 multimillionaire. Then again, if you have a problem,
- 4 you have resources to deal with it, whether it be
- 5 gambling or gamblers anonymous, I think they should
- 6 support those problems also.
- 7 Thank you.
- 8 CHAIRPERSON JAMES: Thank you.
- 9 That is our final witness for the evening.
- 10 I'd like to thank the Commissioners--
- MR. WILHELM: Madame chair, we've got a
- 12 Nevada majority, can't we vote on something?
- 13 (Laughter)
- 14 COMMISSIONER LANNI: We do at the end of
- 15 every meeting.
- 16 CHAIRPERSON JAMES: That speaks well of the
- 17 Nevada contingent.
- 18 I'd like to thank the staff of the Westin
- 19 for all their logistical help and also thank the
- 20 National Gambling Commission staff, it is a very small
- 21 staff indeed and I know you have all worked very hard
- 22 and it is very much appreciated, not only by the
- 23 Commissioners but by the citizens who you work on

- 1 behalf of. With that, the Commission meeting is
- 2 adjourned.
- 3 (Whereupon, at 5:30 p.m., the meeting was
- 4 adjourned.)_